



Consulting Services and their Great Results

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Abstract: In this article, based on personal experience, the role and importance of consulting services in increasing the income of companies is highlighted. Also, all possibilities of consulting services are explained.

Key words: consulting, agribusiness, service, agro holdings, business, export, import.

The main goal of all businesses is to make a good profit. But many business representatives have difficulties in increasing their income and in which business to invest more. Typically, such problems arise due to insufficient financial literacy and a lack of in-depth analysis of the current market situation. The growing competition requires cooperation with professionals

One of the effective methods of sustainable development and income generation is professional consultation.

In a short period of time, my team (SATRAP Company) and I have achieved great success together with these services (million dollars).

Professional advice leads enterprises to achieve desired results and increase efficiency. In other words, consulting professional advice is a scheme or problem-solving **model** in the form of special information.¹

Currently, consulting services are well developed and can provide solutions to the following problems faced by entrepreneurs:

- ✓ Consulting services in the field of human resources management;
- ✓ Financial and economic consulting;
- ✓ Providing legal advice;
- ✓ advice on market valuation;
- ✓ tax consultation;
- ✓ strategic planning;
- ✓ marketing and sales system practice consulting services;
- ✓ consulting in the field of digital technologies;
- ✓ enterprise system management;
- ✓ export operations;
- ✓ find foreign partners and customers;
- ✓ production and service consultation;

¹ N. Saidov - The role of consulting services in increasing the efficiency of the enterprise. 2023

- ✓ provide accurate information;
- ✓ assessment of enterprise activity as an expert

It can be seen from the above that consulting services can bring positive and desirable results to entrepreneurs. As a result, income increases.

If we talk about the agricultural sector, the agro consulting service will help us in this matter. We have made many achievements in this regard as well.

Agro consulting (agricultural consulting) can provide the following professional advice in the field of agriculture and agribusiness, and you can achieve high results:

- planting crops;
- feeding and breeding livestock;
- organization of agro-export;
- professional consulting service in the storage and processing of agricultural products.

Also, for entrepreneurs starting their business in the agricultural sector, working farms, agricultural enterprises and agro holdings, Agro consulting offers the following:

- ✓ business planning;
- ✓ to offer a new type of production and service based on market demand;
- ✓ creating a business plan;
- ✓ provides services such as accounting, financial and legal advice.

The purpose of **agro consulting service**:

- assistance in achieving the planned goals of business entities and farmers and increasing their efficiency;
- creation of modern and internationally competitive business environment;
- cost optimization;
- aimed at rational use of land and increasing the income of the population.

The main task of the agro consulting service is to analyze all factors, taking into account the market demand in the field of agribusiness, to develop the most modern scientific, technical, organizational economic solutions and to offer prospects for their use.

The need for consulting services in agribusiness:

- ✓ helping small businesses and private entrepreneurs to earn more;
- ✓ get professional advice on wise land use;
- ✓ establishment of agroholdings
- ✓ helping to open new farms, small businesses and private enterprises
- ✓ helping entrepreneurs to export agricultural products
- ✓ offering new types of innovative production and services
- ✓ providing professional advice on other similar issues

Agro consulting companies provide the following opportunities:

- creating business plans;
- forecasting and researching various agricultural markets and services to develop marketing programs;
- preparation of expert opinions on various issues;

- analyze trade and political conditions and their impact on business from an economic geographic perspective;
- provides professional advice on business expansion and export to foreign countries.

Based on the above, it can be concluded that the use of professional advice is a great opportunity for any company and a way of sustainable growth.

List of used literature

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